



German Chamber of Commerce  
and Industry in Japan  
在日ドイツ商工会議所



## Questionnaire for companies

### MEP waste management and Recycling 2026

The following information about your company serves only as an initial overview for the German Chamber of Commerce and Industry in Japan (AHK Japan) in order to identify potential partners in the Japanese market. This data will only be shared with your express consent.

#### General information about your company

**Short profile (max. 100 words):**

**Fields of interest in the target market:**

#### Areas of activity of your company

*Which products / services does your company offer?*

*Which products/ services does your company want to offer in Japan?*

*Which are your Unique Selling Points? Which characteristics of your products/services set them apart from the products/services of your competitors?*

### Country specific part: Japan

*Are you already exporting to Japan?*

<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> No more
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*Does your company have a REX (Registered Exporter) License?*

<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> No more
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*On which products/services do you (want to) focus, concerning your export to Japan?*

*Did you already have contacts with Japanese companies in the past or do you currently have such contacts? If so, with which companies? Which kind of cooperation?*

*If you are currently exporting to Japan, do you see potential for improvement? In which way?*



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*Would you cooperate with a Japanese partner? If yes, which kind of cooperation are you thinking of?*

*In your estimation, which are the biggest challenges or hurdles on the Japanese market for your company, concerning your products/services?*

*What do you expect from your future business partner in Japan?*

*Which requirements do you place on your future business partners in Japan?*

*(example: You are interested in a cooperation partner who would support you with the import and sales of your products in Japan; you wish to be connected with: a distributor; requirements: sector/region/contact network)*

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